

MICHALIS TSOUGRANIS

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Nationality GREEK
Date of Birth 21 JANUARY, 1983

WORK EXPERIENCE

Sep 2014-Today	Employer	Municipality of Kalymnos Pothia, Kalymnos, Dodecanese, Greece
	Business Sector	Public Sector / Municipality
	Position	Consultant of the Mayor on strategic planning, project portfolio management, management of Information and Communication Technologies (ICT) projects, co-financed programs.
	Role	• <u>Strategic planning, project portfolio management, project management</u> Assisting the Municipal authority in strategic planning and project portfolio management, managing various municipal projects. Previously appointed as the General Coordinator of the Municipality. Drafting the operational programs (strategic plans) of the Municipality • <u>Information & Communication Technologies – Smart Cities</u> Design and management of ICT – Smart City projects, drafting of studies • <u>Co-financed programs</u> Funding proposal design, coordination of activities/collaboration with stakeholders, preparation of proposal content, electronic submissions for the Municipality's proposals in co-financed programs • <u>Websites – Web applications</u> Construction and technical administration of the Municipality's websites and web applications
Oct 2019 – Feb 2022	Employer	Merchant Marine Academy of Kalymnos
	Sector	Training/Universities
	Position	Professor
Aug 2007 – Sep 2014	Role	Professor of Computer Science
	Employer	Infoera (self-employed) Analipsi, Kalymnos, Dodecanese, Greece
	Business Sector	Information Technology, Computer Software
	Position	Company Owner

	Role	• <u>IT/Software Consultant, Solutions integrator</u> Certified SoftOne ERP Consultant (Technical-Level 1), responsible for requirements analysis, installation, customization, training and support. Applications development, integrated hardware and software solutions (network, pc, servers, peripherals etc.), technical support (software and hardware) • <u>Website Construction, Web design/development/administration – Internet Marketing</u> Web development/design using PHP, JQuery, CSS, RESTful APIs, CMS (Joomla and WordPress) Technologies, Internet Marketing (Google Adwords Campaigns, SEO, Facebook Ads), Linux VPS Management. <i>Co-creator of the Kalymnos online business guide “E-emporikos” (http://www.e-emporikos.gr)</i> • <u>Trainer</u> Microsoft Office (Basic and Expert Level), Programming (C++, C, Java, FORTRAN), ERP, Microeconomics, Business Administration • <u>Academic support</u> Academic support for college students • <u>Sales</u> Sales of IT solutions and services
Feb 2010 – 2013	Employer	The best oil producer (www.thebestoilproducer.com)
	Business Sector	Olive Oil Retail Sales
	Position	Co-Founder
	Role	• <u>Co-founder, Website construction and Promotion, Managerial and Financial duties</u> <i>1st Award in the Greek entrepreneurship contest Slam Pitch-Smart Move (Dec 2010)</i> <i>Participation in the Social Innovation Awards Citizens’ Choice (second position)</i>
Oct 2003 – Feb 2004	Employer	DBS (Dynamic Business Solutions) Veikou Avenue, Attica, Greece
	Business Sector	Information Systems, Consulting
	Position	Programmer, Trainer, Analyst
	Role	• Oracle PL/SQL Programming, Software Requirements Analysis • Training (customers belonging to the Public Administration) • Author of user manuals

EDUCATION

Oct 2011- Sept 2015	Master in Business Administration (8,44 out of 10) Hellenic Open University Dissertation title: “Developing successful strategies for e-tourism in the public sector: The case of Greek Municipalities”
Oct 2004 - Dec 2005	Master in Information Systems (7,77 out of 10) Athens University of Economics and Business Dissertation title: “E-government and Digital Strategy”
Sept 2000 – Sept 2004	BSc in Computer Science (7,08 out of 10) Athens University of Economics and Business – Department of Informatics
Sept 1997 –Jun 2000	1st Lyceum of Kalymnos (A Level equivalent)
Seminars/Certifications	• Certificate for successfully completing the distance-learning program “Project Management: Modern practices” of Athens University of Economics and Business (graded 100 out of 100) • Software Product Management Specialization (5 Courses + Capstone Project). Coursera • Multiplatform Mobile App Development with React Native. Coursera • Front-End Web Development with React. Coursera • Front-End Web UI Frameworks and Tools: Bootstrap 4 (with Honors). Coursera • Certified SoftOne ERP Consultant (Technical-Level 1)
Online Courses	Various online courses related to Business, Finance, Software development and IT

TECHNICAL SKILLS (BASIC / ADVANCED LEVEL)

Project management tools	MS Project, Atlassian Jira
Programming Languages/Frameworks	Python, PHP, SQL, JavaScript, JQuery, React, React Native
Web Design-Development Platforms/Tools	Joomla, Wordpress, Adobe Suite (mainly Photoshop), PyCharm, PHPStorm
Modeling tools	Modelio (UML), Microsoft Visio
Database Management Systems	MySQL, Microsoft SQL Server, Oracle
Other	SPSS, Microsoft Office, Microsoft Project, Google Suite of tools

OTHER INFORMATION

Native language	• Greek
Other languages	• English (Proficient)
Organizational/Soft skills	• Have learnt to effectively lead and work as a member of multicultural teams. • Goal Oriented, effective, with highly developed organizational skills, experienced in solving problems of various types. • Acquired great experience in training people of all ages and background.
Other skills	• Driving License
Interests related to work	• Strategic planning, Project portfolio management, Project management, innovation & startups, Product Management, Agile, Software Development, Business Strategy and IT, E-government, Business Analysis
Personal interests	• Piano, Dancing, Pool
Additional info	• Member of the Greek MENSA Society, Military Obligations Completed, Reference from employers/partners Available